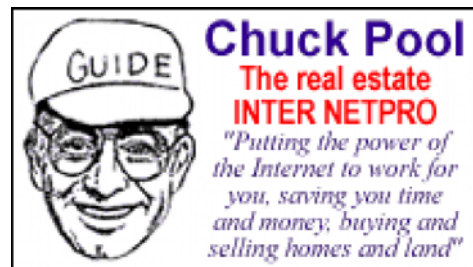


Courtesy of  
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## How to Buy or Sell a Home Without Stress

If you're like most folks considering selling or buying real estate you're both excited and nervous at the same time.

You're probably excited because it's a new adventure!

You're probably a little nervous because...

- It's a new adventure
- You're not sure of the entire process of buying and selling a home (or land)
- You don't want to be pushed, pressured or stressed out
- You either want to sell in a short time for top dollar or want to buy a good, well built home at the lowest price possible...or both, and are not sure how this can be accomplished.
- You're not sure if this area is right for you
- You want to make sure you don't get "ripped off"

and...

One of your biggest concerns is that you don't want to end up working with the stereotype real estate salesperson who...

- Doesn't really have your concerns at heart
- Doesn't listen to what you want
- Doesn't keep you informed - or even return your calls
- Doesn't work hard for you
- Doesn't seem knowledgeable or professional
- Doesn't appear "genuine" or sincere
- Doesn't seem to really care (except about the commission)

Do you have any - or all - of these concerns? Here's the guaranteed solution.

## ...My Services

I've become know as "not an ordinary Realtor," because...I'm not a real estate salesperson.

### I'm A Real Estate Consultant

This means I'm not trying to sell you anything but I'm working as your personal consultant, looking out for your needs, interests, and desires. This is accomplished by...

- Asking you a "ton" of questions, and intently listening so I can provide the exact services you want.
- Giving you my full attention - and time - so you never feel pushed or pressured.
- Always being entirely honest and up front with you to establish a mutual trust and bond between us.
- Constantly communicating with you so you're not wondering or worrying how things are progressing.
- Working hard for you, so you can relax, knowing that I'm doing everything that needs to be done to have a smooth transaction.
- Providing you with my 22+ years of knowledge and professionalism as one of the top 1% of Realtors in the U.S. so you can be assured you are working with someone with a proven track record.
- Providing you one of my two 34 page booklets personally authored titled, "The Seller's No Fear System" or "The Buyers No Fear System", which will explain the entire real estate selling and buying process.
- Also providing you with any information you request to fully acquaint you with El Dorado County so you can be sure this is the right area for you and your family.

To sum it up...

I promise I will provide you with the best real estate experience you have ever had - or will ever have...

Guaranteed

I love God. I love my family. I love my profession. I love this area. I love you - my clients. What more could a person ask? I'm truly a blessed person.

You have many choices as to who your real estate salesperson will be. I hope you will choose a consultant who will put you first. I hope it's me.

I am hopefully looking forward to the honor and privilege of serving you and your family.